

Louis Otis

Federal Trade Commission/Office of the Secretary, Room H-135 (Annex W)

Re: Business Opportunity Rule, R511993

600 Pennsylvania Avenue, NW

Washington, DC 20580

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Dear Sir or Madam:

I am writing this letter because I am concerned about the proposed Business Opportunity Rule R511993. I believe that in its presented form, it could prevent me from continuing as an Independent Distributor and this would destroy my Small Business that I have worked hard to build

I have been an Independent Distributor with MATOL BOTANICAL for more than 20 years and have built a downline of close to 2000 distributors

Originally, I started my Network Marketing because I was searching for good quality nutritional products to help overcome an annoying illness symptom I for which I got relief from. Then some of my family members started using these products and it helped them with their well being and quality of life loved them. Then I saw that this Relationship Marketing small business could help me earn some additional money. The income I now earn is my main income for my family to live on, my family depends on this income to enjoy the quality of life this Relationship Marketing has enabled us to achieve.. **Please don't destroy my small business we need it!**

Some of the sections in the proposed rule would make it hard or almost impossible for me or the many members of my downline to sell Matol Botanical's nutritional products that help people's health so much.

This waiting period will give the public the idea that there's something wrong with me our products or our marketing plan and that would reflect badly on me and my downline members,. I also think this seven-day waiting period is unnecessary, because Matol Botanical already has a 90% buyback policy for all products including sales kits purchased by a salesperson.

One of the most difficult sections of the proposed rule is the seven day waiting period to enroll a new I find this would be quite an encumbrance for the flow of good business dealings for people like myself who do the utmost to work with people with respect and honesty.

Matol Botanical's sales kit only costs \$39.95. People buy TVs, cars, and other items that cost much more than that and they don't have to wait seven-days. Under this waiting period requirement, I will need to keep very detailed records when I first speak to someone a prospect and will then have to send in reports to my company. I am a small home business and this burden hurt or destroy my business. This proposed rule is bad

Finally, the proposed rule requires the disclosure of a minimum of 10 prior purchasers nearest to the prospective purchaser. I am glad to provide references, but in this day of identity theft, I am very uncomfortable giving out the personal information of individuals (without their approval) to strangers. Women in my organization may be subject to sexual or racial harassment so this part can't go in at all, unless the FTC passes an addition to this rule Prohibiting sexual or racial attacks related to this disclosure. In the end the rule must bind the FTC to take direct enforcement action on sexual and racial attacks with a special unit assigned to monitor actions related to the disclosure forms.

I have seen many scams on the Internet and been approached by many crooks because of my success. This rule will do nothing to stop them. They hurt my business! This rule will not stop Crooks – they violate the current rule all the time. But I am a good American citizen and it will hurt me, my numerous downline members supplemental income and Matol Botanical. Thank you and please help me.

Sincerely,

Louis Otis